

# JOAN M. PRATT

Broker/ Agent



Choosing the right Realtor to sell your home can be difficult, especially when they all sound so convincing. The following list of questions will not only help you select the right Realtor, but will also help you get the very best from the agent you choose.

	<b>Joan</b>		
Do you work as a full time Realtor?	<b>Yes!</b>		
Do you handle incoming property inquiries?	<b>Yes!</b>		
Do you have a team?	<b>Yes!</b>		
How many listings do you have currently?	<b>Avg 4-8</b>		
Do you have a help system to see that no details are overlooked?	<b>Yes!</b>		
How many potential buyers & sellers do you speak with each day?	<b>2/day</b>		
Do you have references that I can check?	<b>Yes!</b>		
Can you assist in my relocation plan?	<b>Yes!</b>		
Do you have a written plan of action designed specifically to sell my property?	<b>Yes!</b>		
Will you give interested buyers 24-hour access to my property	<b>Yes!</b>		
Will you make information on my property available to out-of-town buyers?	<b>Yes!</b>		
Will my home be marketed internationally?	<b>Yes!</b>		
How often will you communicate with me?	<b>Weekly</b>		
Do you provide outside marketing materials?	<b>Yes!</b>		
Do you utilize video?	<b>Yes!</b>		
Do you utilize professional HD photography?	<b>Yes!</b>		
Do you utilize drone photography?	<b>Yes!</b>		
Do you utilize 3D photography?	<b>Yes!</b>		
Do you provide staging advice?	<b>Yes!</b>		
Do you have trusted contractor referrals?	<b>Yes!</b>		
Do you have discounts for movers?	<b>Yes!</b>		
How many homes did you personally sell last year?	<b>44</b>		

**ELEVATING YOUR EXPECTATIONS**